SUMMARY

ITEM	BUDGET			TOTALS	
Total Operating Revenue Operating and Maintenance Taxes Gross Revenue	\$ \$	22,096,000 5,600,000	<u> </u>	27,696,000	
Operating and Maintenance Expense Administrative Sales and Accounting Operations Department Total Operating and Maintenance Expense	\$ \$ \$	7,010,817 1,521,515 5,455,924	- \$	13,988,256	
Revenue Bond Service Requirements			\$	1,512,156	
Total Expenses & Revenue Bond Service			\$	15,500,412	
Net Cash Flow for Capital Projects (Gross Revenue Less Total Expenses)			\$	12,195,588	
Net Revenue (Gross Revenue Less Operating and Maintenance Expense)		\$	13,707,744	
Estimated Depreciation (Not included in above amount)			\$	7,500,000	

REVENUE

ITEM		BUDGET		TOTALS	
Wharves and Docks					
Wharfage	\$	4,250,000			
Dockage	\$	3,250,000			
Wharf Hire and Cleaning	\$	400,000			
Demurrage	\$	100,000			
Crane Hire/Heavy Lift	\$	400,000			
Rentals	\$	9,000,000			
Facility Service Fee	\$	300,000			
Light and Power	\$	30,000			
Water Sales	\$	50,000			
Track Rental	\$	1,250,000			
Services (rebills)	\$	250,000			
Foreign Trade Zone	\$	200,000			
Franchise Fee	\$	16,000			
Security Fees	_\$_	700,000	_		
			\$	20,196,000	
Other Revenue					
Interest Earned	\$	1,800,000			
Miscellaneous	\$	100,000	_		
			\$	1,900,000	
Total Operating Revenue			\$_	22,096,000	

EXPENSES

ITEM	BUDGET		TOTALS	
Administrative Department				
Administrative				
Commissioners	\$ 36,600			
Salaries	\$ 1,104,717			
Port Consultants	\$ 220,000			
Engineer Services	\$ 150,000			
Legal Services	\$ 175,000	_		
		\$	1,686,317	
Supplies				
Office	\$ 26,000			
Postage	\$ 3,500			
Printing	\$ 2,500			
Office Equipment	\$ 25,000			
		\$	57,000	
Services				
Foreign Trade Zone	\$ 160,000			
Insurance and Bonding	\$ 1,400,000			
Employee Hospitalization	\$ 1,000,000			
Election Expense	\$ 50,000			
Management Information	\$ 180,000			
Payroll Processing	\$ 11,000			
Electricity	\$ 22,500			
Organization Dues	\$ 52,000			
Social Security Fund	\$ 360,000			
Employee Benefit Fund	\$ 1,200,000			
Incentive Fund	\$ 600,000			
Employee Training & Recognition	\$ 45,000			
Jefferson Co. Appraisal District	\$ 130,000			
Texas Unemployment Compensation	\$ 7,500			
Tax Collection	\$ 29,500			
Contingencies	\$ 20,000			
		\$	5,267,500	
Total Administrative Department		\$	7,010,817	

EXPENSES

ITEM	В	BUDGET		TOTALS	
Sales and Accounting Department					
Salaries					
Sales-Marketing	\$	611,438			
Accounting	\$	506,077			
			\$	1,117,515	
Functions					
Communications	\$	40,000			
Bank Depository/Bond Expense	\$	30,000			
CPA Services	\$	40,000			
Promotion and Development	\$	240,000			
Business Travel - Staff	\$	30,000			
Business Travel - Board	\$	24,000			
			\$	404,000	
Total Sales and Accounting Department			\$	1,521,515	

EXPENSES

ITEM	BUDGET		TOTALS	
Operations Department				
Salaries and Wages				
Operations*	\$	1,342,601		
Maintenance*	\$	269,323		
Guards*	\$	2,115,000		
Cualuo	Ψ_	2,110,000	\$	3,726,924
*Includes Overtime			*	3,120,021
Operations				
Fuel - Heating	\$	6,000		
Uniforms and Janitor Supplies	\$	25,000		
Motor Vehicle Fuel	\$	55,000		
Minor Apparatus	\$	20,000		
Fuel - Cranes	\$	20,000		
			\$	126,000
Buildings	\$	315,000		
Roadways and Premises	\$	295,000		
Wharves and Docks	\$	160,000		
Crane Maintenance	\$	60,000		
Motor Vehicle Maintenance	\$	50,000		
Fire Protection	\$	50,000		
Security-Misc.	\$	100,000		
•		,	\$	1,030,000
Electricity	\$	300,000		
Water	\$	100,000		
Pest Control	\$	30,000		
Weed Control	\$	33,000		
New Equipment	\$	90,000		
Contingencies/Demurrage	\$	20,000		
			\$	573,000
Total Operations Department			\$	5,455,924